

Verus Wealth Pty Ltd

Financial Services Guide

ABN 15631599801 | Authorised Representative No: 1277306

Version number: 24.03

PART TWO – ADVISER PROFILE

This adviser profile is Part Two of the Count Financial Limited (Count) Financial Services Guide (FSG) 23 September 2024 and should be read in conjunction with Part One of our FSG dated 01 March 2024. Together these documents form the complete FSG.

Verus Wealth is an Authorised Representative of Count Financial Limited (Count).

Our firm's advisers listed below will provide the financial services set out in this guide, in their capacity as Authorised Representatives of Count.

Our contact details:

Address: Level 20, 264 George Street, Sydney NSW 2000

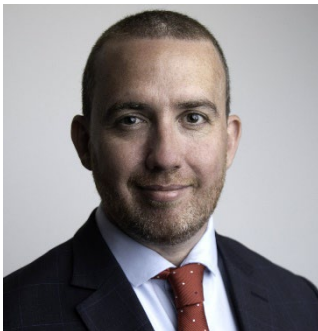
Phone: +61 8066 0780

Email: support@veruswealth.com.au

Web: www.veruswealth.com.au

Damon Smith

Authorised Representative Number: 1007048



Damon Smith is an Authorised Representative of Count and a Director and shareholder of Verus Wealth, and receives a salary and dividends.

Damon has 9 years of experience in the provision of financial planning advice. Damon attained a Bachelor of Economics from the University of Sydney in 2000, A Graduate Diploma of Applied Finance & Investment from Securities Institute in 2006 and a Diploma of Financial Services (Financial Planning) from Kaplan Professional Education in 2010. Damon also completed specialist accreditation in Self-Managed Superannuation Funds from Kaplan in 2019.

Financial services and product types

Damon is authorised to provide advice in the following areas:

- Deposit and payment products
- Government debentures, stocks and bonds
- Life products
- Managed investment schemes
- Retirement Savings Accounts
- Securities
- Margin lending, and
- Superannuation.

How to contact me: support@veruswealth.com.au or 02 8066 0780.

Sebastian Wolf

Authorised Representative Number: 1269641



Sebastian is an Authorised Representative of Count and an employee and shareholder of Verus Wealth, and receives a salary and dividends.

Sebastian has 3 years of experience in the provision of financial planning advice. Sebastian attained a Bachelor of Business Administration from Macquarie University in 2013 and a Diploma of Financial Planning from Kaplan Professional in 2016 and a Graduate Diploma of Financial Planning from Kaplan Professional in 2024. Sebastian has also received a statement of attainment (Managed Investments, Securities) from Kaplan Professional in 2016. Sebastian also completed specialist accreditation in Self-Managed Superannuation Funds from Kaplan in 2024.

Financial services and product types

Sebastian is authorised to provide advice in the following areas:

- Deposit and payment products
- Government debentures, stocks and bonds
- Life products
- Managed investment schemes
- Retirement Savings Accounts
- Securities
- Superannuation.

How to contact me: support@veruswealth.com.au or 02 8066 0780.

Advice preparation and implementation fees

Prior to the provision of personal advice, we will agree upon a preferred payment option and disclose how our fee is calculated. Below is a summary of our available payment options that can be combined to pay for our services. We will provide you with a quote for our services before we undertake any work on your behalf.

The fee for the preparation and implementation of our advice is calculated based upon a fixed price agreement. This fixed dollar amount will vary based upon the complexity of advice being provided and agreed upon prior to commencement. Our minimum fee for this is \$3,800 (incl. GST).

If you decide not to implement our recommendations, the fee for the preparation of the Statement of Advice will be payable in full.

Fixed term service fees

Our fixed term advice fees vary depending on scope and complexity and range from \$3,600 to \$30,000 (incl. GST) unless otherwise agreed. The exact cost of the ongoing review service will depend on the review offering we recommend, and this will be disclosed within the Ongoing or Fixed Term Service Agreement we provide to you.

The annual service fees may be:

- a fee calculated as a percentage of your total funds under advice between 1.1%pa and 1.6%pa payable in one lump sum or in instalments.
- a fixed fee of between \$10,000 and \$30,000 payable in one lump sum or in instalments; or
- a fee calculated at an hourly rate based on the time we have spent providing services to you.

Supplementary service fees

For supplementary services, such as the provision of general research material or the completion of administrative tasks, our fee will be calculated on a time basis of \$500 per hour.

Where you enter into a fixed term service arrangement, Supplementary services are included, and will not be provided at an additional cost.

Non-advised transaction fees

If we assist you on an execution only basis (ie where you have been offered and declined advice), a fee of \$500 amount per hour will be applicable.

**Other third-party
payments we may
receive**

We may also receive the following fees, which are not payable by you.

Stamping Fees

Where we facilitate Share Placements and Initial Public Offers in relation to ASX-listed Direct Equities (i.e. Shares - this excludes Listed Investment Companies and Trusts), we may receive up to 1.5% of the transaction value as “stamping fees”.

Insurance Commissions

Where we facilitate the acquisition, or modification of a Life Insurance product, we may receive commissions as described in Part 1 of this FSG.

Where we provide advice in relation to the above transactions and charge an advice fee, we may choose to rebate part or all of the third-party payment, to you.
